



# DYNAMIC PRESENTING

Enabling Powerful Communication

TRULY EMBEDDED LEARNING THAT HELPS RISING STARS  
AND SENIOR EXECUTIVES ADAPT THEIR COMMUNICATION  
STYLE TO GROW BUSINESS

*'Kudos to you. We had fantastic feedback from all participants. They loved the interactive style'*

– VP, Global Leadership Development, Bain Capital

*'The key to successful leadership today is influence not authority'*

– Ken Blanchard

## WHAT WE DO

Dynamic Presenting provides exclusive communication skills training for senior executives, developing high potential individuals and emerging talent into authentic business leaders.

We offer bespoke leadership development training courses and one to one coaching in an engaging and experiential way.

Some of the core areas where we can help you gain an edge: Presentation impact, influencing skills, building relationships, managing tough conversations, presenting with verve, negotiating effectively, pitching for new business, giving feedback, influencing skills...

Enhance your communication abilities so that you create a dialogue that truly engages your audience.

## HOW WE DO IT

Whether a bespoke course for a group of 100 or a 1:1 coaching session, our approach is practical with the emphasis on doing. We begin by identifying what your innate style of communication is and then continue to develop that which already works well whilst also introducing new techniques and tools.

*‘Classroom training where participants stare at 80 power point slides for a day has repeatedly proven to be wholly ineffective’*

We utilise our backgrounds in theatre and the performing arts, to create programs that are experiential and truly embed learning, offering practical feedback, tools and tips along the way.

That may involve practicing conversations where the stakes are high, learning how best to give effective feedback, rehearsing presentations and client pitches... all the while working in pairs, small groups and being active – after all, we learn much more if we are awake, interested and engaged.

Everything we offer is bespoke to your needs in any given moment, so we create targetted programs.

## WHO WE DO IT FOR



NET-A-PORTER.COM

Hogan  
Lovells

McKinsey&Company



NOKIA



Arcadia

## UK CASE STUDIES

An overview of selected experiential, interactive leadership programmes we have delivered in the UK

### TCS Peterborough, UK

#### **Negotiating in Business (on-going roll out)**

Consultant Development Programme  
and Negotiation Skills Course for Indian  
consultants working in the UK

- 300 participants
- for Indian consultants working in the UK
- Forum theatre for large scale events
- Negotiation simulation
- Practicing influencing skills
- Objection handling model

### Bain Capital, UK

#### **Principal's Summit and ICE Program**

Major off-site Event for Principals  
looking to identify leadership best practice

- 2 day summit in UK
- 80 participants
- Innovative learning
- Experiential conversation practice
- Original and high impact event
- Produced innovative series of short films
- Live presentation at summit

## WHY US / OUR TEAM

Through running many leadership programmes for leading organisations in India we have a particular understanding of the culture, business mindset and the consequent impact on leadership.

*'We use our combined backgrounds in business and professional theatre to offer experiential learning and enhance interpersonal skills.'*

Our combined experience includes the leading theatres in the UK – National Theatre, Royal Shakespeare Company, Royal Court... and work for over 200 major corporate organisations on a variety of leadership, change and learning programs, including clients in India, the middle east and throughout Europe.

***'...provided a high quality service at very short notice for a Coca-Cola Conference, a pleasure to work with and I would recommend them wholeheartedly.'***

- Peter Chapman, Head of Shopper Marketing, Coca Cola Enterprises



For more information please contact **Sartaj Garewal**  
[sartaj@dynamic-presenting.com](mailto:sartaj@dynamic-presenting.com) | <http://www.dynamic-presenting.com>

+44 (0) 207 732 1769

2 Farriers Mews, London, SE15 3XP, England

**DYNAMICPRESENTING**  
Leadership Development Consultancy