

**Dustin Giannelli** 6 Admirals Way, Chelsea, MA 02150 dustin@hearsdustin.com | (781) 439-5224

# **Speaker Proposal**

Dustin Giannelli, CEO and Founder of HearsDustin LLC, is a passionate profoundly deaf motivational speaker, and an accessibility advocate based in Boston, MA. Since the age of 5, Dustin has worn hearing aids but he never let his "disability" define or limit him. Instead, his hearing loss has been his biggest *gain* and he continues to overcome life's daily challenges with a positive mindset.

Dustin has a Bachelor's Degree in Business Administration, Marketing and Management, from the University of New Hampshire's Whittemore School of Business and Economics and he has utilized his sales, marketing, accessibility and speaking experiences to run HearsDustin.com successfully.



### Offerings

1. Speaking Engagement with Q&A

- (In-person / Hybrid / Virtual)
- 2. DEI and Accessibility Focused Workshops
- 3. Consulting, R&D, Product Testing, Facility Tours, Modeling

#### **Speaking Topics**

- 1. The Importance of Communication
- (from the perspective of someone who is profoundly deaf)
- 2. Accommodate for Yourself and How to "Be On Offense"
- 3. Overcoming Adversity with a Positive Mental Attitude
- 4. Relationship Building and the Art of Selling (Yourself)

#### Goals

1. Highlight Diversity and Inclusion, accessibility and the disability community in positive light

Advance your organization's accessibility journey

3. Introduce new ideas, strategies and solutions that assist those with (and without) disabilities

Dustin Giannelli 👹

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## **Companies Dustin has worked with**















