

Matthew Brogie Individual Bio

Matthew Brogie, an accomplished professional in enterprise solutions, has carved out an exceptional career characterized by his expertise in endpoint management, patch management, IT documentation, and software deployment. More than just his technical skills, his commitment to continuous professional development is demonstrated through his active participation in the Sales Institute at Florida State University (FSU). Here, not only did he thrive as an Ambassador, but he also sharpened his abilities by competing in collegiate sales competitions.



Current Role

As an Enterprise Product Specialist, he brings a rich knowledge background to his work. His endpoint management and IT documentation skills have been crucial in optimizing operations for organizations aiming for peak efficiency and security. His methodical approach to software deployment and remote access solutions has established him as a respected authority in his field.

Career History

His path in sales and enterprise solutions began at the FSU Sales Institute, where he made his mark as an Ambassador. His dedication to the institute exceeded the usual expectations as he engaged in collegiate sales competitions and mentoring roles. He guided budding sales professionals through role-playing exercises, contributing significantly to the institute's reputation for developing exceptional talent.

While at the FSU Sales Institute, he proactively developed and nurtured relationships with corporate sponsors. His knack for building connections was pivotal in securing sponsorships and expanding the institute's reach. Furthermore, he organized and led networking events, fostering valuable interactions between students and sponsors.



Florida State University- College of Business

Matthew Brogie pursued his Bachelor of Science (B.S.) in Professional Selling at the Florida State University - College of Business from 2012 to 2016. His leadership was evident as the First

Counselor of the Sigma Pi Fraternity, and his commitment to academic achievement was highlighted by his involvement in the FSU Sales Institute and The National Society of Collegiate Scholars.

Certificate in Professional Digital Selling

His dedication to professional growth also encompasses digital marketing, as evidenced by his certification in Professional Digital Selling (CPDS) from the Digital Marketing Institute. This certification reflects his adaptability and proficiency in the ever-changing digital sales realm.

Personal Life and Interests

Outside of his professional life, he leads a balanced personal life. His interests include Ninja Data Protection and the utilization of NinjaRMM for comprehensive data management. These interests demonstrate his ongoing commitment to staying abreast of technological advancements.



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From his days at Florida State University to his current position as an Enterprise Product Specialist, his journey is a testament to his dedication, versatility, and leadership. His influence reaches beyond the corporate world, making a lasting impact on future sales professionals through his coaching and relationship-building efforts. Matthew Brogie's unwavering commitment to excellence in both his professional and personal life marks him as a significant figure in the dynamic field of enterprise solutions.

Matthew Brogie

Enterprise Product Specialist

Orlando, FL, USA

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WORK EXPERIENCE

FSU Sales Institute

Enterprise Product Specialist

Florida, United States

EDUCATION

Florida State University

Bachelor of Science (B.S.) in Professional Selling

2012 - 2016 | Florida, United States

LANGUAGES

English (Native)

SKILLS

Product Specialist, Sales Operations

