

Eric J. Sanchez

ericsanchez@mailfence.com

PROFESSIONAL EXPERIENCE

Law Offices of James Scott Farrin..... 2000-Present

- Roles encompassed Office Manager, Chief Operating Officer, Chief of Staff, and Vice President with expanding duties and responsibilities
- Strategist able to advise firm stakeholders on matters related to firm management, operations and liabilities
- Design and manage processes and procedures critical to firm operations amidst changing conditions
- Immediate strategic plan for migrating the firm to accommodate 100% remote work force in face of COVID
- Primary architect for innovative solutions related to operations which to enhanced efficiencies of critical and fundamental firm departments: marketing, intake, case management, case resolution
- Designed, coordinated and managed the claims process for \$1.25B *In Re Black Farmer Case Discrimination Litigation* claims process
- Manage and created case management process for managing the firm's Camp LeJeune water contamination cases under the PACT Act

GrowPath..... 2017-Present

- Founder/Chief Product Officer of intake and case management software company
- Primary source of innovation and features;
- Named inventor on 23 issued patents (listed on subsequent page)

Newark Community Church 1995-2000

- Served as a pastor in areas ranging from early teen to administration

EDUCATION

M.A. Public Policy & Administration

Northwestern University; Evanston, Illinois 2014

B.S. Criminal Justice Administration

California State University, East Bay; Hayward, California 1996

MILITARY SERVICE

United States Marine Corps..... 1991-1999

Honorable Discharge

COMMUNITY SERVICE

Carolina Justice PAC

- Disbursement Committee Member

American Heart Association

- Justus Warren Heart Disease and Stroke Prevention Task Force Member
Appointed by North Carolina Governor Roy Cooper

- Volunteer Advocate

Triangle Mended Little Hearts

- Founder

USO, RDU Airport Advisory Committee

- Member

Duke University Children's Hospital

- Volunteer

Fremont Christian School

- Assistant Basketball Coach, Varsity (Girls) and Junior High (Boys)

ADDITIONAL EDUCATION, TRAINING, & LICENSURE

- Insurance Adjuster (Independent) License
- Ministerial License, EFCA
- Theological Studies
Trinity Western University, ACTS;
Langley, British Columbia, Canada

- Marriage, Family, Child Counseling
Western Conservative Baptist Seminary;
Los Gatos, California

Issued Patents

Analytics

US 10,775,965 2020 Sanchez, Eric J., et.al.
US 11,314,385 2022 Sanchez, Eric J., et.al.

Cybersecurity

US 9,703,985 2017 Sanchez, Eric J.
US 10,0975,38 2018 Sanchez, Eric J.
US 11,265,311 2022 Sanchez, Eric J.

Database & Search

US 9,785,312 2017 Sanchez, Eric J., et.al.
US 10,339,192 2019 Sanchez, Eric J., et.al.
US 10,380,213 2019 Sanchez, Eric J.
US 10,503,790 2019 Sanchez, Eric J., et.al.
US 10,656,794 2020 Sanchez, Eric J., et.al.
US 11,010,440 2021 Sanchez, Eric J.
US 11,055,368 2021 Sanchez, Eric J., et.al.
US 11,100,183 2021 Sanchez, Eric J.
US 11,243,664 2022 Sanchez, Eric J., et.al.

Email

US 10,826,908 2020 Sanchez, Eric J., et.al.
US 10,956,527 2021 Sanchez, Eric J., et.al.
US 11,271,942 2022 Sanchez, Eric J., et.al.

User Interface

US D0837252 2019 Sanchez, Eric J., et.al.
US D0837816 2019 Sanchez, Eric J.
US D0837818 2019 Sanchez, Eric J., et.al.
US D0837819 2019 Sanchez, Eric J., et.al.
US D0837817 2019 Sanchez, Eric J., et.al.
US D0839296 2019 Sanchez, Eric J., et.al.

Speaking Engagements

People, Process, and Technology, Featured Speaker, Personal Injury Lawyers Marketing and Management Association (PILMMA) (June 2022)

How the Modern Law Firm Uses Business Analytics, Webinar, Personal Injury Lawyers Marketing and Management Association (PILMMA) (February 2022)

If You Can't Measure It, You Can't Manage It, Podcast, Personal Injury Lawyers Marketing and Management Association (PILMMA) (October 2021)

Make Sure Your Staff Is on Point, Even If They're Not on Site, Webinar, Personal Injury Lawyers Marketing and Management Association (PILMMA) (August 2021)

Keep Up With All Your New Clients With Case Management, Panel, Mass Torts Made Perfect (MTMP) (October 2019)

Shocking Ways Case Management Tools Can Propel Your Practice, Featured Speaker, Personal Injury Lawyers Marketing and Management Association (PILMMA) (June 2019)

Client Relation Management for the Digital Age, Panel, Mass Torts Made Perfect (MTMP) (April 2019)
Ethics of Client Intake, Webinar, Massachusetts Law Office Management Assistance Program (October 2018)

Keep Track of Leads and Clients, Panel, Mass Torts Made Perfect (MTMP) (October 2018)

Running the Next Generation Law Firm Smarter and More Profitably, Presentation, Personal Injury Lawyers Marketing and Management Association (PILMMA) (September 2018)

The Revolution is Here: Next Generation Software to Run Law Firms Smarter and More Profitably, Presentation, Mass Torts Made Perfect (MTMP) (April 2018)

Next Generation Tech and the Impact It Could Have On Law Firms, Presentation, American Bar Association TechShow (February 2018)

Pioneer or Perish, Presentation, Darwin Talk, Evolve Law – Durham, NC (2017)

Representative Career Highlights for Eric Sanchez

[Click Link to Access Media](#)

- [Sanchez mentioned in *In re Black Farmers Discrimination Litigation* Opinion](#)
- [Declaration of Sanchez for *In re Black Farmers Discrimination Litigation*](#)
- [Northwestern University Spotlight on Sanchez](#)
- [Camp LeJeune Brochure featuring Sanchez](#)
- [Sanchez mentioned in Acknowledgements of the book, *Just Harvest* and email from Greg Francis, author of *Just Harvest*, praising work of Sanchez in Black Farmer case](#)
- [Press release after Sanchez and daughter successfully lobbied for pulse oximetry newborn screening in North Carolina](#)
- [Sanchez mentioned prominently in Business North Carolina article, "Plaintiffs' Bar Star James Scott Farrin Builds a Legal Machine"](#)
- [WRAL Techwire Article re Patents](#)
- [Sanchez invited to White House to Witness the Signing of the *Claims Resolution Act of 2010*](#)
- [Sanchez Consulting Brochure](#)
- [Sanchez honored as "2020 Person of the Year" for James Scott Farrin](#)
- [Speaking Engagement & Media Portfolio](#)