



THE PSYCHOLOGY OF CONNECTION

The Psychology of Connection focuses on the external, internal and interpersonal factors that connect individuals and teams. Through psychology-based evidence and examples, Alan explores the importance of understanding personality and character traits associated with ourselves, our team members and other stakeholders we interact with. The ability to form strong connections is a crucial capacity to develop as it plays such a critical role in motivating team members, problem solving, resolving conflicts, gaining alignment and creating cohesion. Integrated into this program are live electric violin segments which creates a very upbeat, engaging and entertaining environment. The underlying message is about putting people first, which is the foundation of high performance, retention and long-term success. It is the difference between disharmony and harmony.

KEY TAKEAWAYS

Part 1: Introspection

- Improving mental health and emotional influence
- · Understanding our authentic self
- Bias and categorization
- Self awareness and managing stress
- Personality considerations and individual differences

Part 2: Interaction

- Motivating team members and gaining alignment
- Personality considerations for connecting with others
- Internal and external reward systems
- Trust, recognition and appreciation

Part 3: Integration

- Resolving conflicts early and effectively
- Empowering team members
- Organizational and team culture
- Optimizing resources

"Great presentation and your music was AMAZING!"

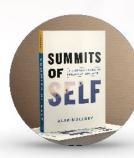
– Dinara Khalitova | Chair | Project Management Institute, Toronto

ALAN'S BIO

Alan is an international speaker, author and performance coach who is passionate about reaching new heights in all that we do. He has a degree in Engineering from Queen's University and a Masters in Psychology from Adler University giving him a well-balanced approach to the inner and outer challenges we all face. Building experience through a lifestyle of adventure and challenge, Alan embarked on the journey of a lifetime and set a world record on Mount Everest along with three members of his immediate family. He believes in empowering people and embracing an agile mentality focused on relationships and results.



ALAN'S BOOKS



Copies of Alan's books, Summits of Self: The Seven Peaks of Personal Growth and The Family that Conquered Everest can be incorporated as draw prizes, event giveaways or for each attendee to take home. Bulk discounts and/or signed copies arranged upon request.



INTERACTIVE COMPONENTS

Depending on the format and timing of the event, integrated throughout this program are short interactive discussions and hands-on activities that empower participants to relate the ideas and strategies that Alan shares to their own professional and personal journeys. The activities encourage innovative thinking and get participants out of their seats, conversing and collaborating in a fun, supportive environment. The level of interaction can be customized depending on the needs, timing and comfort level of participants.

"Inspiring and fact based! Loved the scholarly references."

- Katherine Vollman | CMAA Ohio Valley Chapter